

# Under the new MLS Rules?

## Can I ...

**NO**

Put the negotiated commissions in the comments section of my listing when it closes?

**NO**

Hide the compensation offer in a text field in the mls?

**NO**

Show the compensation offered by other brokerages on their listings on my brokerage website?

**NO**

Join portals or websites that have networks hosting unilateral offers of cross-company compensation?

**NO**

Work with buyers without having a signed Buyer Broker Agreement in place?



SAN FRANCISCO  
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# Under the new MLS Rules? Am I Required to ...

**NO**

\*Have Buyer Broker Agreements  
at my open house?

***\*BUT, C.A.R. is recommending  
doing so as a best practice.***

**NO**

Have a sign in sheet at my open  
house?



# Under the new MLS Rules?

## Can I ...

### USE CAUTION

Post offers of compensation on social media sites like Facebook and Instagram

- ***Making unilateral offers in private groups would be in violation, but a single posting of your own listing offering compensation on your own page would be okay.***

### USE CAUTION

Put offers of compensation in my off-MLS disclosure package?

- ***If you link it from the MLS, this is an "indirect" link and will be in violation***



# Under the new MLS Rules?

## Can I ...

**YES**

Put offers of compensation on open house flyers?

**YES**

Send email blasts with offers of compensation or make offers of compensation on the phone?

**YES**

Post an offer of compensation at my open house?

**YES**

Make a QR code that goes to my single property website which lists an offer of compensation?

**YES**

\*Show all of my company's listings with offers of compensation on our company website

***\*BUT links to the site cannot be put in the MLS.***